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content

- **SQM main business segments and markets**
- **Unique resources in the North of Chile:**
 - Caliche ore
 - Salar brines
- **Sustainable production and lower carbon footprint**
- **SQM partners**
- **SQM WS NPK plants**



SQM Is a World Leader in Specialty Plant Nutrition, Iodine and Lithium

FERTILIZERS



Potassium



Specialty Plant
Nutrients

SPECIALTY CHEMICALS



Iodine &
Derivatives

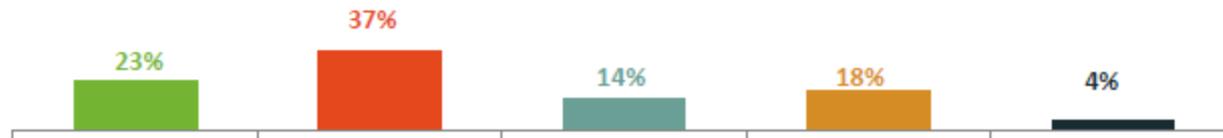


Lithium &
Derivatives



Industrial
Chemicals

Contribution to Revenue LTM





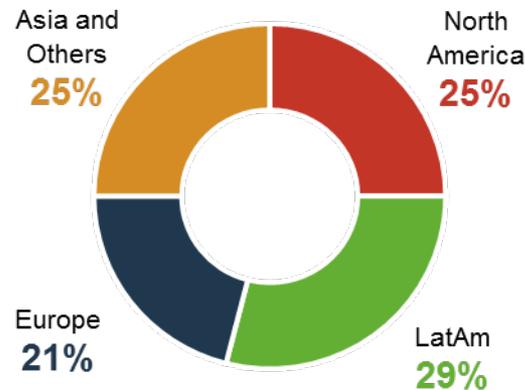
SQM Is a World Leader in Specialty Plant Nutrition, Iodine and Lithium

110

Sales to thousands of customers in over 110 countries.



- In the region since early 1930's
- In Iran with current partners since 1998



20

Offices and commercial representation



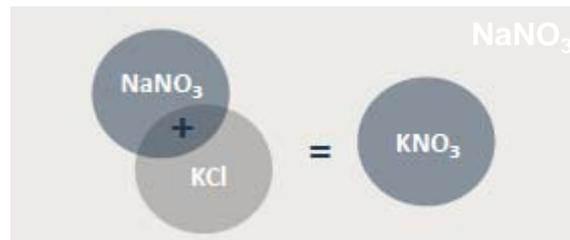
> Unique and Abundant Natural Resources

Caliche Ore

- ✓ Caliche ore is only found in Chile
- ✓ The world's largest deposits of **nitrates and iodine**
- ✓ Proprietary mining rights pursuant to exploitation concessions

Salar Brines

- ✓ Low processing costs due to its high concentrations of **potassium and lithium**
- ✓ High evaporation rates
- ✓ Production rights are pursuant to a lease agreement with CORFO until 2030



- ✓ Sustainable Operations in the North of Chile.

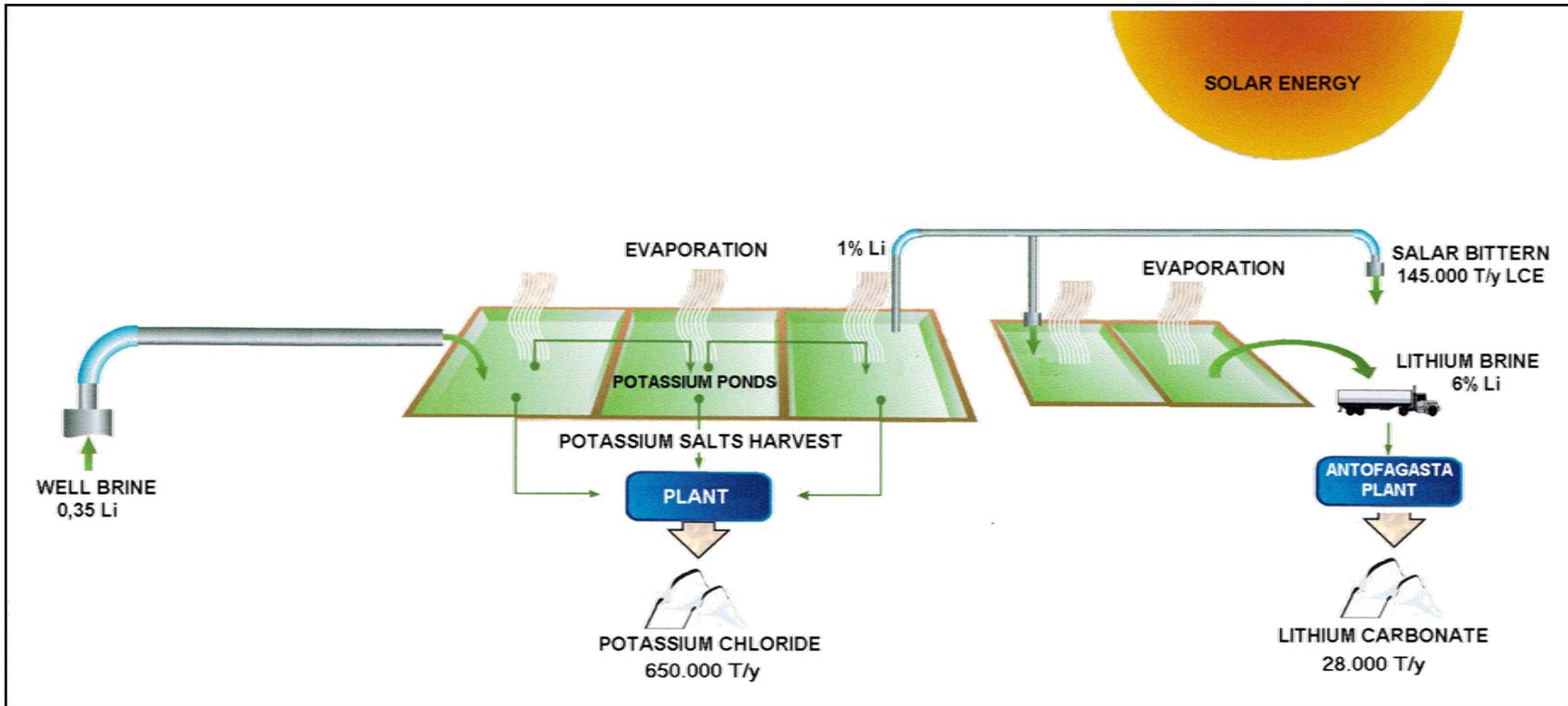
Caliche Ore – Raw Materials



Salar Brines – Raw Materials



Salar Brines – Raw Materials



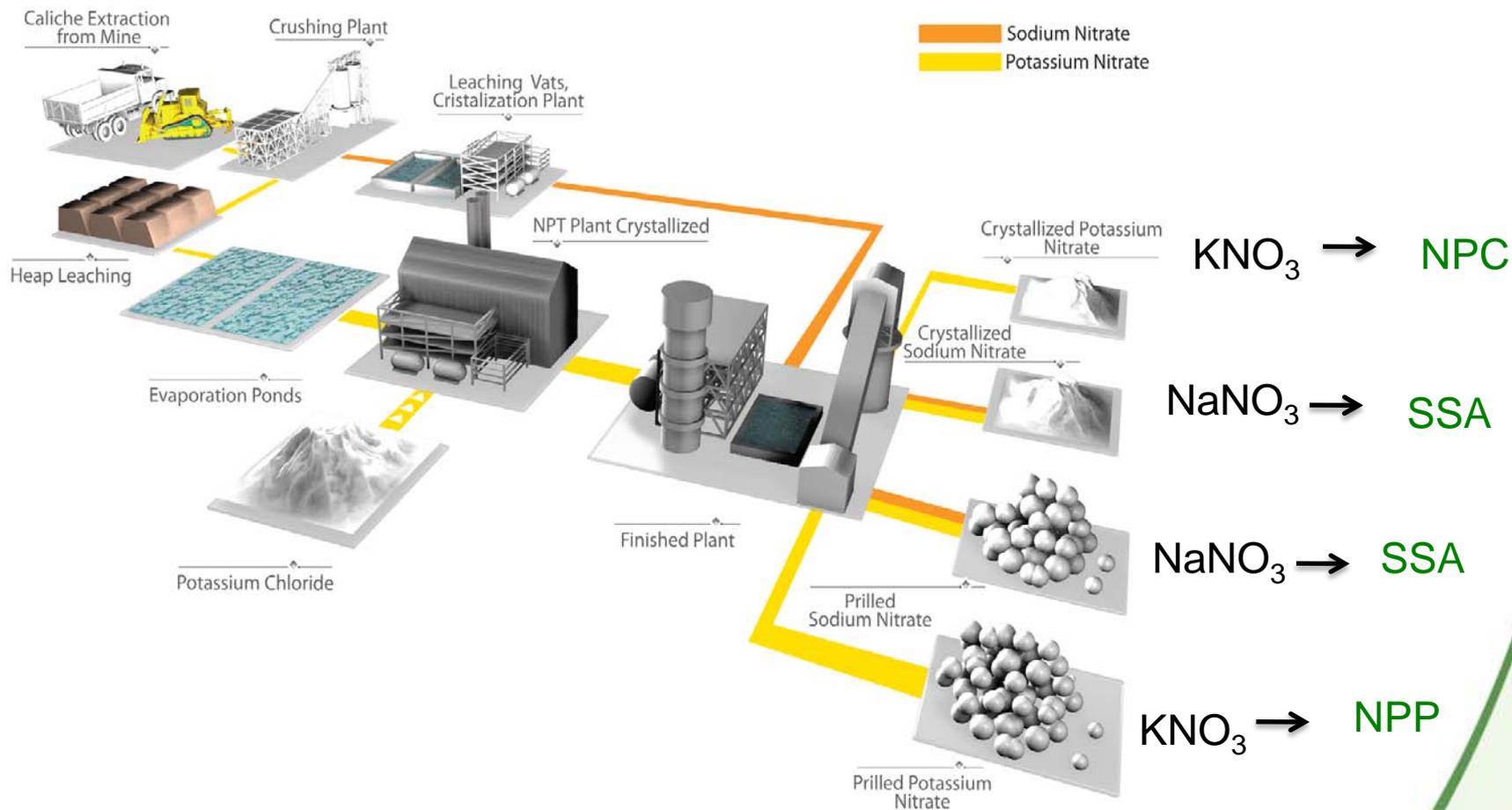
Salar Brines – Raw Materials



Salar Brines – Raw Materials



Nitrates Process





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<http://www.sqm.com/en-us/videosqm.aspx>



Solar Energy – CSP plant

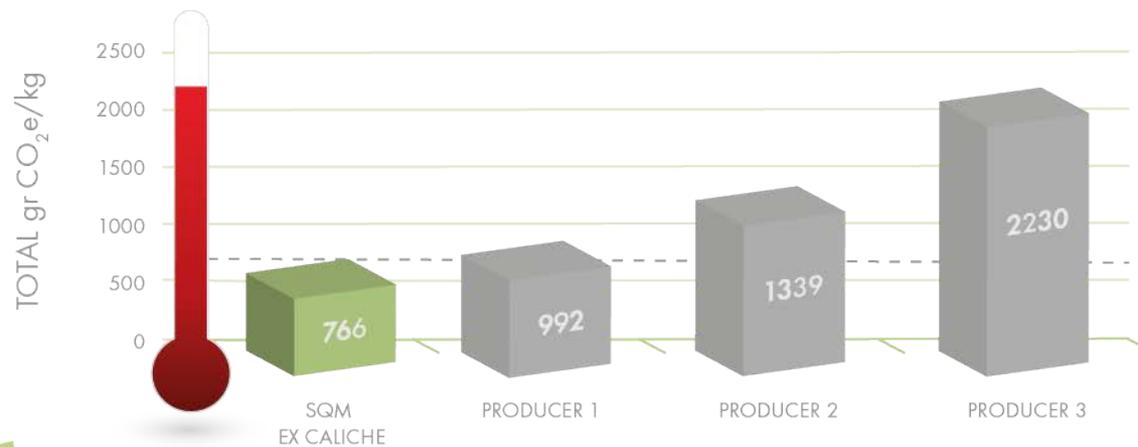
Potassium Nitrate – Sodium Nitrate



Lowest CO₂ Emissions



*Cradle to gate GHG footprint
of potassium nitrate obtained
from various sources*



By producing **600 kt**
of Potassium Nitrate
**obtained from Caliche Ore*

we avoid GHG emissions equivalent
to take out of the road up to

155,000 cars

**compared to synthetic ammonia derived KNO_3*

or

220,000 cars

**Compared to AN+SOP mix*





JV of SQM



DB,PE,BR,ZA





SQM's Worldwide Fertilizer WS NPK Production Facilities

Chile: NaNO_3 , KNO_3 , K_2SO_4 , KCl, Boric Acid

China: KNO_3 , JV Migao



SQM's 14 wsNPK plant locations

- Chile
- Perú
- Brazil
- México (2)
 - Guadalajara
 - Topolobambo
- USA-Jackson, Miss.
- Spain
- Turkey
- Abu Dhabi
- South Africa
 - Durban
 - Cape Town
- India
- Thailand
- China

