



COMPANY INFORMATION SWEDISH BUSINESS DELEGATION TO IRAN,

11TH-12TH FEBRUARY 2017

ABB

www.abb.com

ABB is a global leader in power and automation technologies. ABB's solutions improve the efficiency, productivity and quality of our customers' operations while minimizing environmental impact. Innovation is at the forefront of what ABB does and many of the technologies that drive modern society were pioneered by ABB. ABB is a leader in power and automation technologies that enable utility, industry, and transport and infrastructure customers to improve their performance while lowering environmental impact. The ABB Group of companies operates in roughly 100 countries and employs about 140,000 people.

AstraZeneca

www.astrazeneca.com

AstraZeneca are a global, science-led biopharmaceutical business and our innovative medicines are used by millions of patients worldwide. AstraZeneca supply the Iranian market through a local partner. AstraZeneca sell primarily products in the respiratory field and have struggled to expand approvals into more disease areas. AstraZeneca see a significant growth opportunity in Iran and through establishing a MoU we are hopeful this will support our growth objective.

Business Sweden – The Swedish Trade and Invest Council

www.business-sweden.se

Business Sweden is partly owned by the Swedish government. We help Swedish companies reach their full international potential. We do this by offering strategic guidance and practical support, whether it is in Sweden or on location in one of the close to 50 markets where we are represented. In addition to our work with internationalisation and exports, our mission is also to attract foreign investments to Sweden, which brings competence, capital and innovation to Swedish companies. Business Sweden is owned by the Swedish government and the industry, represented by the Ministry for Foreign Affairs and the Swedish Foreign Trade Association. The shared ownership provides access to contacts and networks at all levels. Business Sweden's regional networks provide unique support for companies looking for international success. We are here to help every Swedish company reach their full international potential.

Elektro

www.elekta.com

Danske Bank is a Nordic universal bank and one of the leading financial enterprises in northern Europe.



They have the headquartered in Copenhagen and operate in 15 countries, offering a full range of banking services in the international financial markets. Danske Bank Group is the largest bank in Denmark and one of the leading financial enterprises in northern Europe.

EKN

www.ekn.se/en/

EKN has been commissioned by the government to promote Swedish exports and the internationalisation of Swedish companies. EKN does this by insuring export companies and banks against the risk of non-payment in export transactions, thereby enabling them to conduct more secure export transactions. EKN's activities are financed by the guarantee holders' premiums. EKN makes difficult markets accessible and export transactions possible. Our activities encompass export transactions in 115 different countries, and the companies we help range from small companies to large groups. EKN has existed since 1933, and has a broad network which includes banks, EKN's counterparts in other countries and other export-promoting organisations. The nature of our commission means we are both a business partner and a government authority.

Ericsson

www.ericsson.com

Ericsson is the driving force behind the Network Society- a world leader in communications technology and services. Its long term relationships with every major telecom operator in the world allow people, business and society to fulfil their potential and create a more sustainable future. Its services, software and infrastructure – specially in mobility, broadband and cloud- are enabling the telecom industry and other sectors to do better business, increase efficiency, improve the user experience and capture new opportunities. With approximately 115,000 professionals and customers in 180 countries, it combines global scale with technology and services leadership. It supports networks that connect more than 2.5 billion subscribers. Forty percent of the world's mobile traffic is carried over Ericsson's networks. And its investments in research and development ensure that its solutions – and customers – stay in front. Founded in 1876, Ericsson has its headquarters in Stockholm Sweden.

Sandvik

www.sandvik.com

Sandvik is a global engineering Group with more than 47,000 employees with a strong commitment to enhancing customer productivity, profitability and safety. Our operations are based on unique expertise in materials technology, extensive knowledge about industrial processes and close customer cooperation. This combination, coupled with continuous investments in research and development (R&D), has enabled us achieve world-leading positions in the following areas:

- Tools and tooling systems for metal cutting as well as components in cemented carbide and other hard materials
- Equipment and tools for the mining and construction industries as well as various types of processing systems
- Products in advanced stainless steels, special alloys and titanium as well as metallic and ceramic resistance materials

During the delegation there will be different divisions of Sandvik present: Sandvik Mining and Sandvik Materials Technology



SEB

www.sebgroup.com

Ever since founded in the service of enterprise nearly 160 years ago, SEB has played an active part in the development of the societies and markets in which we operate. SEB have long been the bank of choice for large corporate customers and institutions in Sweden and, increasingly, in the other Nordic countries. SEBs way of doing business is based on understanding customers' needs from a long-term perspective and building close partnerships. SEB offers advisory services, high-quality products and services and share expertise and know-how with customers. Together with SEBs strong financial position this contributes to competitive and sustainable profitability, to the benefit of their shareholders.

Scania

www.scania.com

Scania is a global company with a sales and service organisation in more than 100 countries. Aside from sales and services, Scania offers financial services in many markets. Scania's production units are located in Europe and Latin America. Scania has approximately 42,000 employees. About 12,400 people work at production units in seven countries and regional product centres in six emerging markets. Scania's Head Office is located in Södertälje, Sweden. Scania is represented worldwide by approximately 100 national distributors, who organise sales and workshop services. More than 1600 service points around offer quality support to customers. In addition to sales and services, Scania also offers financial services on most markets. Production facilities are found in Sweden, France, Netherlands, Poland, Russia, Brazil and Argentina.

Volvo Cars

www.volvocars.com

Volvo cars is a Swedish premium automobile manufacturer. The Volvo name can trace its origins as far back as 1915, at ball bearing manufacturer SKF. In 1927 AB Volvo was formed to make vehicles in Gothenburg. Volvo Cars is owned by Zhejiang Geely Holding of China. This publicly-held company is headquartered in Gothenburg, Sweden, with shares listed on OMX Nordic Exchange in Stockholm. Volvo Cars manufactures and markets sport utility vehicles, station wagons, sedans, compact executive sedans, and coupes. Volvo Cars has approximately 2,300 local dealers from around 100 national sales companies worldwide. Our global success will be driven by making life less complicated for people, while strengthening our commitment to safety, quality and the environment.

Volvo Group

www.volvogroup.com

The Volvo Group is one of the world's leading manufacturers of trucks, buses, construction equipment and marine and industrial engines. The group also provides complete solutions for financing and service. The Volvo Group, with its headquarters in Gothenburg, employs about 100, 000 people, has production facilities in 19 countries and sells its products in more than 190 markets. In 2014 the Volvo Group's net sales amounted to about SEK 282 billion. The Volvo Group is a publicly-held company. Volvo shares are listed on Nasdaq Stockholm.

Danske Bank

www.danskebank.com



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Sensys Gatso AB

www.SensysGatso.com

Sensys Gatso Group AB is a leading provider of traffic management solutions for safer traffic and a more sustainable society. Sensys Gatso delivers solutions within safe rural roads, managed highways and sustainable cities. The customers are local, regional and central governments across the globe. The solutions include system speed and red-light enforcement, automatic number plate readers, speed warning systems and business support systems and operations support systems including data analytics for better traffic management.

Sensys Gatso has 175 employees and sub-sidiaries in the Netherlands, Sweden, the USA, Australia, Germany, the United Arab Emirates and Japan. Sensys Gatso Group AB is the result of the merger in 2015 between the Swedish Sensys Traffic AB and the Dutch Gatso Beheer BV following the acquisition of Gatso Beheer by Sensys Traffic. The group is listed on NASDAQ Stockholm, Sweden and had a sales of SEK 398 million in 2015.

Serkland Invest AB

Serkland Invest AB is a Swedish investment company which sources and develops equity investment opportunities in Iran on behalf of reputable European financial and strategic investors. The company is committed to applying the strategic rigor and social responsibility inherent in the Nordic investment philosophy in order to unlock value in Iran. For each investment, Serkland will invite its strategic investors (major multinationals) to engage with the target company and participate in the expansion or turnaround. Investments will target consumer-focused sectors such as FMCG, Healthcare, Tourism and Technology.

Serkland was founded in 2016 and is working in close cooperation with the law firm Vinge and auditing firm PwC to launch during 2017. Serkland has a pre-negotiation pipeline of multiple deals and is currently preparing its first round of financing together with a Swedish investment bank. The board consists of Omid Gholamifar, Andreas von der Heide, Erik Belfrage and Frank Belfrage.

Sweco AB

www.sweco.com

Sweco plans and designs the communities and cities of the future. The results of our work are sustainable buildings, efficient infrastructure and access to clean water. With 14,500 employees in Northern Europe, we offer our customers the right expertise for every project. We carry out projects in 70 countries annually throughout the world. Sweco is Europe's leading architecture and engineering consultancy, with sales of approximately SEK 16.5 billion (EUR 1.7 billion). The company is listed on NASDAQ OMX Stockholm AB. You should come to Sweco with high expectations. We promise to be your most approachable and committed partner. It should be easy to work with Sweco, and we will make every effort to understand your needs better than anyone else does. We also promise to make sure you receive exactly the right expertise the situation calls for. Whatever challenge you're facing, you can count on Sweco to solve it.



Tetra Pak

www.tetrapak.com

Tetra Pak is the world's leading food processing and packaging solutions company. Working closely with our customers and suppliers, we provide safe, innovative and environmentally sound products that each day meet the needs of hundreds of millions of people in more than 175 countries around the world. With more than 23,000 employees based in over 85 countries, we believe in responsible industry leadership and a sustainable approach to business. Our motto, "PROTECTS WHAT'S GOOD", reflects our vision which is making food safe and available, everywhere. Tetra Pak is a primary supplier of equipment and packaging material to the liquid food industry, mainly for the ambient dairy and juice markets. Tetra Pak has been operating in Iran for over 40 years. We have 1 office in Tehran with around 75 employees

Wallenberg Foundation

www.wallenberg.org

The Wallenberg Foundations is the collective name for the public and private foundations funded by individual members of the Wallenberg family. The Foundations grant funding to excellent researchers and research projects beneficial to Sweden, and have since 1917 granted over 25 billion Swedish kronor.

International Council of Swedish Industry (NIR)

www.nir.se

The International Council of Swedish Industry (NIR) was founded in 1960 with the mandate to cultivate long-term relations for Swedish business internationally. Through its member base, NIR represents a large portion of Swedish export and globally active industry. NIR operates on select markets with a long-term business potential, where it facilitates Swedish companies' opportunities to operate sustainably. Iran has long been of the highest interest to NIR's members. For the past ten years, the Council operates an active company network, promoting exchange with Iranian counterparts and a deeper understanding of the Iranian market and its international environment.

Bombardier

www.bombardier.com

Bombardier Transportation is a global leader in rail technology and offers the broadest portfolio in the industry. It covers the full spectrum of rail solutions, ranging from trains to sub-systems and signalling. Bombardier Transportation ("BT") has been present on the Iranian railway market since 1997, BT has supplied the signalling system for Tehran Metro lines 1 & 2, Tabriz line 1. In addition BT has provided the propulsion system on circa 200 trains that operate on the Tehran and Tabriz Metro systems.

Recently, during 2016, BT has been awarded two signalling contracts; Tehran Line 7 & Tehran Airport Line. Total contractual value is circa 50MEUR. BT is the first foreign company to be awarded a signalling contract since the lifting of the sanctions.