FAMACO - ETS F. PFIRTER



- ADDRESS: 83 Avenue de la Republique, 92320 Chatillon, France
- WEBSITE: www.famaco-paris.fr
- TYPE OF ACTIVITY: production and distribution of leather care products and shoe accessories
- ANNUAL TURNOVER: 9,6 M euros
- FOREIGN PARTNERSHIP: family business
- NUMBER OF EMPLOYEES: 43DATE OF ESTABLISHMENT: 1931

GENERAL MANAGER

- FIRST NAME: AudreyLAST NAME: Pfirter
- DIRECT PHONE: +33 (0)1 42 53 46 76
 MOBILE: +33 (0)777 973 342
- EMAIL: audrey.pfirter@famaco-paris.fr



COMPANY ACTIVITIES:

WHO WE ARE: Description of your main activities (5-6 lines max):

Famaco is a family company created in 1931 established in Chatillon, Paris region, one of the leading European manufacturers in leather care sector in France and Europe, reputed for the quality of its products. We offer a wide range of hi quality shoe care products "Made in France" for all leathers: smooth leathers, suede and nubuck, special leathers.

- WHAT WE DO (EXPERTISE OF YOUR COMPANY): Product or Service description (3-4 lines maximum)
 - Broad range of traditional and innovative leather care products: cleaning and glossy cares, protection for all leathers, synthetics and textle, conditioners and recolouring products, a range of shoe wax in over 100 colours.
 - Shoe accessories: laces, insoles, shoe trees, shoe horns, gifts ideas such as travel kits.
 - Nourishing creams and colour revivers for furnishings and hand bags.
- SUCCEED WITH US: (Teaser concerning the solution or project offered to future Iranian partner– 3-4 lines maximum)

One of the leading companies in the European market of shoe care products, with satisfied customers in Europe, Asia, UAE. We're looking for retailers and distributors of our products in Iran: wholesalers, store chains, shoe reparation chains etc.

■ FEW CUSTOMER REFERENCES (MENTION IF IRAN / MIDDLE EAST):

Reputable leather bag shops and luxury shoe retailers: Lancel, Repetto, Dior, Vuitton, Chanel, Louboutin, Le Tanneur... Shoe-repairers, Chain stores: André, Minelli, San Marina, Finsbury, Mellow Yellow, Printemps etc. Main e-commerce websites.

■ CERTIFICATIONS / NORMS / AWARDS / PATENTS :

EPV – "Entreprise du Patrimoine Vivant" (Living Heritage Company), EPV label is a mark of recognition of the French state for the excellence of the traditional and industrial skills

■ TWO PHOTOS ILLUSTRATING YOUR ACTIVITY/PRODUCTS





EVOLUTEC



- ADDRESS: 99/101, Avenue Louis Roche 92230 Gennevilliers, France
- WEBSITE: www.evolutec.fr
- TYPE OF ACTIVITY: services and supllies turnkey for Process Control, automation, instrumentation and maintenance
- ANNUAL TURNOVER: 2.2 k euros
- FOREIGN PARTNERSHIP:
- NUMBER OF EMPLOYEES: 16
- DATE OF ESTABLISHMENT: 1989

GENERAL MANAGER

- FIRST NAME: AzzedineLAST NAME: Boukerfa
- DIRECT PHONE: +33 (0)1 41 32 31 60
 MOBILE: +33 (0)6 08 77 71 86
 EMAIL: azzedine.boukerfa@evolutec.fr



COMPANY ACTIVITIES:

WHO WE ARE: Description of your main activities (5-6 lines max):

EVOLUTEC, created in 1989, is an engineering consulting firm specializing in services and supllies turnkey for Process Control, automation, instrumentation and maintenance for industrial sectors.

■ WHAT WE DO (EXPERTISE OF YOUR COMPANY): Product or Service description (3-4 lines maximum)

Total or partial control in charge of your automation projects, control, instrumentation and supervision: Analysis of your needs, Technical feasibility survey, Specification, Detailed conception, Configuration, Tests software, hardware Installation, commissioning and start up.

Realisation Drawing.

SUCCEED WITH US: (Teaser concerning the solution or project offered to future Iranian partner – 3-4 lines maximum)

We offer our services to industrial companies in all sectors: Oil & Gas, water treatment, food industry. We have a real experience acquire on site in multiple industrial sectors, well-proven adaptability capacities, widened knowledge of numerous ranges of materials and software.

■ FEW CUSTOMER REFERENCES (MENTION IF IRAN / MIDDLE EAST):

TOTAL, PERENCO, MAUREL & PROM, ENERIA, ENGIE, SYCTOM, TIRU, MAIRIE DE PARIS, CLEMESSY, ACTEMIUM, SONATRACH, FERTIAL, FABRICOM, SNF Floerger, GENERAL ELECTRIC

CERTIFICATIONS / NORMS / AWARDS / PATENTS :

ISO 9001

■ TWO PHOTOS ILLUSTRATING YOUR ACTIVITY/PRODUCTS





MANUSEC



- ADDRESS: ZA du Trianon Rue de la Pépinière 78450 VILLEPREUX
- WEBSITE: www.manusec.com
- TYPE OF ACTIVITY: hotel supplier (room, bathroom, lobby, sanitary, outdoor...)
- ANNUAL TURNOVER (2015): 4 045 k€
- FOREIGN PARTNERSHIP:
- NUMBER OF EMPLOYEES: 15
- DATE OF ESTABLISHMENT: 1978

EXPORT MANAGER

- FIRST NAME: JEROMELAST NAME: LOSSI
- DIRECT PHONE: +33 1 30 56 45 03
 MOBILE: +33 6 76 48 37 70
 EMAIL: jerome.losi@manusec.com



COMPANY ACTIVITIES:

WHO WE ARE: Description of your main activities (5-6 lines max):

With over 2 000 references, MANUSEC is the main contact for all concerned contractor to provide worldwide customers, informed and demanding, the best equipment for hotels and communities.

Throughout France and in over fifty countries in the world, hotels and communities of all categories benefit from the expertise and product selections and equipment proposed by MANUSEC since 1978.

WHAT WE DO (EXPERTISE OF YOUR COMPANY): Product or Service description (3-4 lines maximum)

Distributor of major brands that reference in the hotel world and creator of its own products, offers a quarantine MANUSEC experience, recognized and appreciated by more than fifteen thousand customers.

SUCCEED WITH US: (Teaser concerning the solution or project offered to future Iranian partner— 3-4 lines maximum)
 The MANUSEC creations: Our cell design and R & D works daily with hotels and communities to develop practical new products, simple maintenance, environmentally friendly and successful design.

The selection MANUSEC: Our technology monitoring and participation in all rooms allow us to anticipate your needs and those of your customers to select and develop the most innovative, quality products in the industry.

The council MANUSEC: Our teams are at your disposal to answer all your needs: Customize your trays color codes, put the name of your hotel on the garbage, deliver your order three times, anticipate your delivery **The logistics MANUSEC**: Our logistics system allows us to deliver promptly our 2000 items. Our "Bestsellers", which represent 80% of orders are kept in stock permanently to deliver in 48 hours after processing your order.

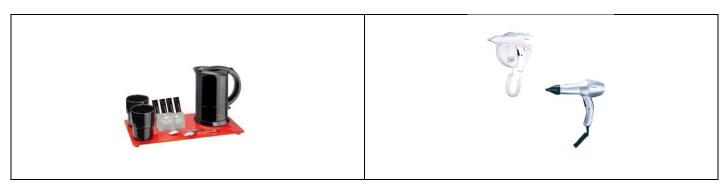
FEW CUSTOMER REFERENCES (MENTION IF IRAN / MIDDLE EAST):

GROUPE ACCOR, LOUVRE HOTELS, HILTON, MARRIOTT, BEST WESTERN, NOVOTEL, W HOTEL, etc.

CERTIFICATIONS / NORMS / AWARDS / PATENTS :

An internal organization and eco-friendly products : MANUSEC is a member of the Ecologic France body for recycling electrical and electronic equipment waste (WEEE)

TWO PHOTOS ILLUSTRATING YOUR ACTIVITY/PRODUCTS



METRACOM



- ADDRESS: 348 rue Hélène Boucher CS44040 78535 BUC CEDEX FRANCE
- WEBSITE: www.metracom.fr
- TYPE OF ACTIVITY: provides engineering, system integration / installation and on operation services in Media, Telecom, Defense industries
- ANNUAL TURNOVER: 12 M€ with more than 50% outside of France
- FOREIGN PARTNERSHIP:
- NUMBER OF EMPLOYEES: 45
- DATE OF ESTABLISHMENT: 1986

EXPORT DIRECTOR - NORTH AFRICA & MIDDLE EAST

FIRST NAME: HENRI
LAST NAME: WUTHRICH

DIRECT PHONE:

MOBILE: + 33 6 81 95 81 69EMAIL: hwuthrich@metracom.fr



COMPANY ACTIVITIES:

WHO WE ARE: Description of your main activities (5-6 lines max):

As a system integrator, METRACOM is mainly dedicated to supply, install and maintain earth stations, VSAT networks and video contribution and distribution systems since 1986.

With a 45-people team with different origins, from Telco industry, integrators or Operators, METRACOM offers a service approach at different levels of projects from consulting to technical support in operations including factory integration, installation and commissioning

WHAT WE DO (EXPERTISE OF YOUR COMPANY): Product or Service description (3-4 lines maximum)

METRACOM main markets are: Media production and Broadcasters, Media distribution, Satellite operators, Telecom operators, Defence and security, Enterprises.

■ <u>SUCCEED WITH US:</u> (Teaser concerning the solution or project offered to future Iranian partner— 3-4 lines maximum)

Our strength is the result of years of experience with Satcom for telecom operators and broadcasters. This brings many advantages to our customers: Offering proven technologies with a vendor agnostic approach, Focus on ROI with cost efficiency based on investments and operational costs, and commitment on the result. Our long experience and know-how allow us to bring to our customers the best solution from a wide partners and vendors community and also to give them access to existing systems all over the world.

■ FEW CUSTOMER REFERENCES (MENTION IF IRAN / MIDDLE EAST):

TELECOM: Orange Mali, Orange Guinée, Wataniya (Algeria), Mauritel (Mauritania), Gabon Telecom, OPT (French Polynesia), Es'Hailsat, etc

BROADCAST: TDA (Algeria), SNRT, France Television, TDF, BFM

DEFENSE & SECURITY: French Department of National Defense, French Ministry of Interior

- CERTIFICATIONS / NORMS / AWARDS / PATENTS :
- TWO PHOTOS ILLUSTRATING YOUR ACTIVITY/PRODUCTS



PROSYS



- ADDRESS: 10 Place du Général de Gaulle Antony Park2, BP.20156, 92186 Antony CEDEX, France
- WEBSITE: www.prosvs-collaboration.com
- TYPE OF ACTIVITY: Software editor specializing in technical document management
- ANNUAL TURNOVER: 4 M euros
- FOREIGN PARTNERSHIP: Infopro Digital Group (France)
- NUMBER OF EMPLOYEES: 34 DATE OF ESTABLISHMENT: 1988

AREA MANAGER - MIDDLE FAST

- FIRST NAME: Christian
- LAST NAME: DICK
- DIRECT PHONE: +33 (0)1 79 06 74 64
 MOBILE: +33 (0)7 63 64 32 90
- EMAIL: cdick@prosys.fr



COMPANY ACTIVITIES:

WHO WE ARE: Description of your main activities (5-6 lines max):

Prosys, a subsidiary of a large French engineering company, is a leading French engineering group specializing in technical document management in construction, real estate and local government. Our innovative collaboration platform is dedicated to secure, manage and consolidate all documents for your construction, infrastructure, transport and energy projects.

WHAT WE DO (EXPERTISE OF YOUR COMPANY): Product or Service description (3-4 lines maximum)

A software editor. Prosvs offers the Mezzoteam content management platform with specific offers, (collaborative work*, DMS*, SEDI, etc.), dedicated to the construction, engineering and property professions, as well as a property management solution: Planoteam.

SUCCEED WITH US: (Teaser concerning the solution or project offered to future Iranian partner- 3-4 lines maximum)

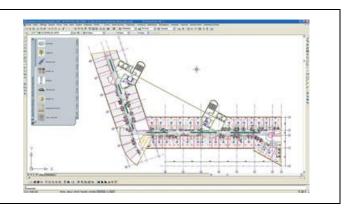
25 years of experience have enabled Prosys to create a solution that remains unmatched. Prosys is the privileged provider of Electronic Documents Management System (EDMS) and partner of clients such as: Local communities and cities, Engineering and construction companies. Prosys corporate culture is one of openness and trust, seeking long term partnership with our clients: some of them (like RATP, the largest Public French organization for urban transport) have been clients for almost 20 vears.

FEW CUSTOMER REFERENCES (MENTION IF IRAN / MIDDLE EAST):

Numerous international projects: the Algiers Metro, Copenhagen Cityringen, Metro, Lusail LRT and Doha Metro in Qatar, Astana LRT in Kazakhstan, Hanoi Metro in Vietnam, Taiwan High Speed Railway, Zanzibar Airport, Geneva airport... Large urban area master planning projects and equipment: such Seine Arche La Defense and Docks de St Ouen in Paris, Football World Cup Stadium (80 000spectators) in St Denis, many residential and commercial Buildings... Strong presence amongst engineering companies : Assystem, Studi Intl,. Saudi Oger, SYSTRA, Egis Rail, Ingerop, ADP-i...

- CERTIFICATIONS / NORMS / AWARDS / PATENTS :
- TWO PHOTOS ILLUSTRATING YOUR ACTIVITY/PRODUCTS





SERVINOX



- ADDRESS: 34-36 avenue Roger HENNEQUIN, F-78190 TRAPPES
- WEBSITE: www.servinox.com
- TYPE OF ACTIVITY: Designing and manufacturing stainless steel components for food,

pharmaceutical and cosmetic industries

- ANNUAL TURNOVER: 5 604 k€
- FOREIGN PARTNERSHIP: Holding SPLG
- NUMBER OF EMPLOYEES: 35
- DATE OF ESTABLISHMENT:1993

SALES DIRECTOR

FIRST NAME: FABRICELAST NAME: CATTELIN

DIRECT PHONE: +33 (0)4 79 35 29 33
MOBILE: +33 (0)6 29 28 40 77
EMAIL: f.cattelin@servinox.com



COMPANY ACTIVITIES:

WHO WE ARE: Description of your main activities (5-6 lines max):

For more than 40 years, SERVINOX has been offering a range of stainless steel products dedicated to food, drinks, cosmetics, pharmaceutics & fine chemicals industries.

WHAT WE DO (EXPERTISE OF YOUR COMPANY): Product or Service description (3-4 lines maximum)

We define customized solutions, adapted to our customers' requirements & constraints, in such various areas as sample taking, tanks & process lines safety, pigging, filtering...

Today, 50% of SERVINOX turnover is created by export sales. To maintain and always improve this number, SERVINOX has built a skilled agent network in targeted countries that it is continually expanding.

SUCCEED WITH US: (Teaser concerning the solution or project offered to future Iranian partner— 3-4 lines maximum)

SERVINOX customers can rely on experienced engineers and a development team that design tailored solutions to meet their specific requirements. This philosophy ensures the company that its products and services continue to satisfy the most demanding industrial partners. Over 40 years' experience in fields such as tank protection, sampling, gas injection, pigging systems or CIP systems have established SERVINOX as the flexible and qualified partner of the process industry.

FEW CUSTOMER REFERENCES (MENTION IF IRAN / MIDDLE EAST):

DANONE, L'OREAL, CARGILL, BONGRAIN, LVMH, NESTLE, L'OCCITANE, BARRY CALLEBAUT, etc

CERTIFICATIONS / NORMS / AWARDS / PATENTS :

ISO 9001, ISO 14001

TWO PHOTOS ILLUSTRATING YOUR ACTIVITY/PRODUCTS



SITS



- ADDRESS: Z.A. des Marceaux 15, rue Gustave Eiffel 78710 Rosny-sur-Seine France
- WEBSITE : http://www.sits-france.com/fr
- TYPE OF ACTIVITY: installs networks for railways and telecommunication
- ANNUAL TURNOVER (2015): 18 726 269 €
- FOREIGN PARTNERSHIP: family business
- NUMBER OF EMPLOYEES: 82
- DATE OF ESTABLISHMENT: 1969

CHAIRMAN AND CEO

- FIRST NAME: JEAN-PAULLAST NAME: DARIEL
- DIRECT PHONE: +33 (0)1 34 97 34 00
- MOBILE: +33 (0)6 89 84 04 59
- EMAIL : jp.dariel@sits-france.com



INTERNATIONAL AFFAIRS MANAGER

- FIRST NAME: QUENTIN
 LAST NAME: DARIEL
- DIRECT PHONE: 01 34 97 34 00
- MOBILE: 06 82 87 90 81
- EMAIL: q.dariel@sits-france.com



COMPANY ACTIVITIES:

WHO WE ARE: Description of your main activities (5-6 lines max):

SITS is a family business founded in 1969 as the Société d'Installation Téléphonique et Signalisation (Company for Telephony Installation and Signalling). The SITS group operates in urban settings and possesses expertise dedicated to railway facilities, its primarily specialty. With its expertise in laying copper cables and fibre optics, SITS plays a major role in railway signalling and in the deployment of broadband networks for telecom operators. SITS now employs 120 people; its headquarters is 55 km west of Paris.

■ WHAT WE DO (EXPERTISE OF YOUR COMPANY): Product or Service description (3-4 lines maximum)

SITS Installs networks for telecommunication, railway signalling and railway stations. CableRail® offers two technologies for laying copper cables or HDPE tubes:

- CableRail Surface® first installs cable troughs (concrete or composite) and then, in a second pass, a number of cables and trough covers. All at up to 300 metres/hour.
- CableRail Sub® buries, in one single pass, a number of cables simultaneously up to 80 cm deep and at up to 420 metres/hour.
- SUCCEED WITH US: (Teaser concerning the solution or project offered to future Iranian partner
 – 3-4 lines maximum)

The CableRail® system from SITS installs and protects copper cables and tubes for fibre optics along railway tracks. Fast, safe, secure, precise, versatile and economical, CableRail® supports railway signalling and telecommunication companies by installing copper cables, high-density polyethylene (HDPE) tubing for optical fibre, or both simultaneously.

■ FEW CUSTOMER REFERENCES (MENTION IF IRAN / MIDDLE EAST):

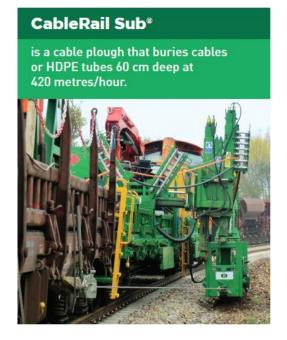
Companies and its subsidiaries: SNCF RESEAU, BOUYGUES, EIFFAGE, VINCI

CERTIFICATIONS / NORMS / AWARDS / PATENTS :

ISO 9001-14001-18001 / SNCF (SIG-GC) / QUALIBAT / QUALIFELEC / FNTP

■ TWO PHOTOS ILLUSTRATING YOUR ACTIVITY/PRODUCTS





THE INFORMATION CONTAINED IN THIS DOCUMENT WILL BE USED TO INTRODUCE YOUR COMPANY TO PROSPECTS PAY ATTENTION TO THE QUALITY OF THE INFORMATION PROVIDED AND GO STRAIGHT TO THE POINT