



SORUSH BAGHERI

BUSINESS SOLUTION CONSULTANT

Experienced Business Solution Consultant with a focus on core banking solutions and fintech technologies. Skilled in requirement analysis, solution design, and delivering tailored banking and payment systems to meet client needs. Proven expertise in managing product lifecycles, conducting business analysis, and coordinating with technical teams to deliver scalable, robust solutions. Passionate about leveraging innovative fintech to drive digital transformation and enhance banking operations.

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 Stockholm

WORK EXPERIENCE

BDM, Business Solution Consultant, 01/2019 - Current
Relational Financial Solutions

- Providing banking and product expertise and solution blueprints.
- Conducting sales and pre-sales activities.
- Cooperating with senior executives – Cross-functional team management.
- Consultative solution demonstrations, Solution delivery and gap analysis.

Business Solution Consultant, 05/2015 - 09/2018
Temenos

- Led solution delivery lifecycle for core banking and payment solutions, including requirement and gap analysis, solution design.
- Conducted business analysis to align banking solutions with client needs and regulations.
- Managed bid processes, creating end-to-end solution proposals.
- Collaborated with engineering teams to define system requirements and deliver scalable solutions.
- Collaborated with technical and business teams to integrate predictive analytics and reporting into core banking platform.

Business Solution Consultant, 05/2008 - 05/2015
Infotech International – Temenos Partner

- Performed comprehensive requirement analysis.
- Managed bid processes, creating end-to-end solution proposals.
- Delivered engaging presentations and demos to banks.
- Worked with multiple teams to define product requirements from client needs.
- Conducted gap analysis to align solutions with client requirements.
- Customization and localization of T24 (Temenos Core banking Solution).

SKILLS

- Temenos T24 (Retail, Accounting, Reporting, BI)
- Business Analysis
- Financial Software Expertise
- Digital Banking
- Software Development
- Team collaboration
- Communication and Presentation
- Loan Origination and Debt Management Software Solutions

EDUCATION AND TRAINING

Master of Science: Computer and Systems Science
Stockholm University - Stockholm

Bachelor of Science: Software Engineering
IAU

CERTIFICATIONS

- **Temenos T24 (Techno-Functional)** - Temenos
- **Certified Scrum Product Owner (CSPO)** - Scrum Alliance
- **Payments in Digital Finance** - CFTE (Centre for Finance, Technology, and Entrepreneurship)
- **Open Banking and PSD2 Compliance** - Temenos